PROJECT - RIPPLE EFFECTS AND VALUE CREATION ANALYSIS IN STOCKFISH AND SALTFISH INDUSTRY

24. MAI 2019, SVOLVÆR – TØRRFISKKONFERANSEN 2019

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Prosjekt -Ringvirknings- og verdiskapningsanalyse i tørrfisk- og saltfiskindustri

Project - Ripple effects and value creation analysis in stockfish and saltfish industry

The aim of the project:

- To describe and make visible the value creation and employment created in the Norwegian Saltfish- and Stockfish industry
- To calculate the Saltfish- and Stockfish Industry's contribution to value creation and employment in the other Norwegian business sector (ripple effects/economic impacts)

Stockfish from Lofoten has even been awarded Protected Geographical Classification in the EU, putting it in good company with other national delicacies, such as Prosciutto di Parma and Champagne.



Source:Norwegian Seafood Council https://cod.fromnorway.com/norwegian-cod/stockfish/

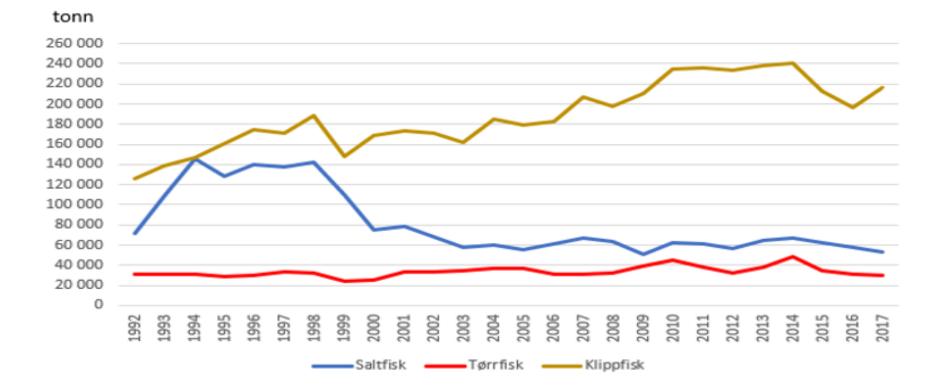


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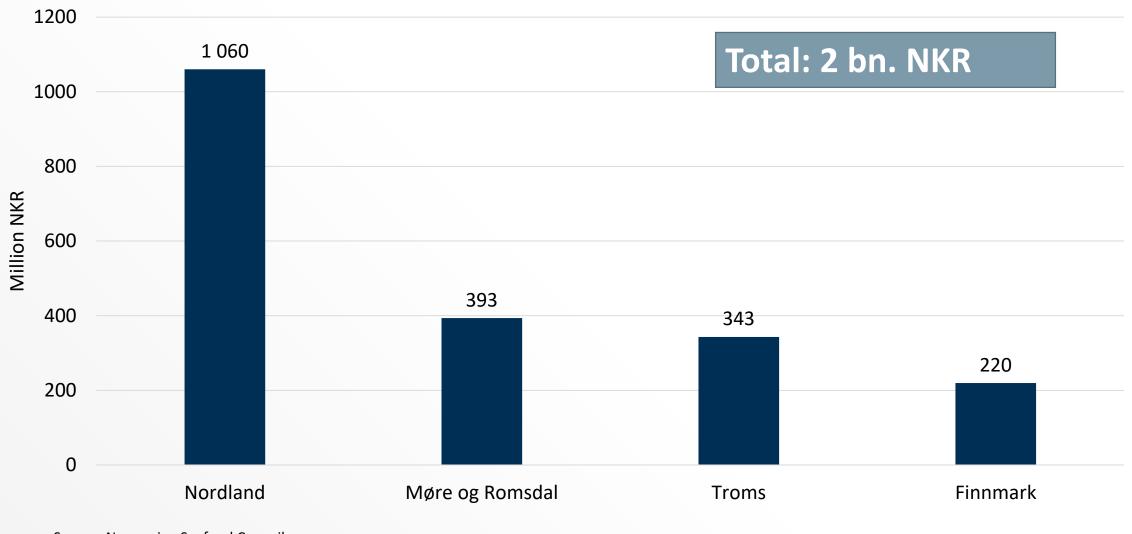


Figur 1: Eksportutvikling for saltfisk, tørrfisk og klippfisk. Omregnet til rundvekt tonn perioden 1992 til 2017 (Kilde: Statistisk Sentralbyrå og Nofima)



3

Export value of salted fish, stockfish and by-products in 2018 by county





Source: Norwegian Seafood Council

Tørrfiskindustriens betydning for sysselsetting i flåten

The Stochfish Industry's impact on employment in the fishing fleet

We estimate that the stockfish producers, through their fish purchases, indirectly employed **1,304 fishermen in 2018**. It was purchased from 1,309 vessels **85% of employment was on vessels less than 15 meters in length**

Some examples. Saga Fisk AS employed 104 fishermen, about 90% on vessels under 15 meters AS

Glea AS employed 62 fishermen, all on vessels under 15 meters

The Stockfish industry is very important for many small coastal vessels, which have limited mobility and often deliver 100% of their catch at one site.



Ripple effects in Stockfish/Salted Products Industry

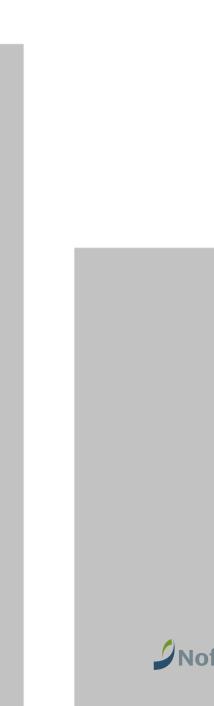
- Example of dynamic reports

View in Power Bl 🛛

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TROMS 523,85 mill. 163.63 mill. NORDLAND OSLO 19,79 mill. Fylke FINNMARK 19,71 mill. AKERSHUS AUST-AGDER MØRE OG ROMSDAL 17,19 mill. BUSKERUD TRØNDELAG 16,01 mill. FINNMARK AKERSHUS 7,09 mill. HEDMARK HORDALAND HORDALAND 3,71 mill. JAN MAYEN TELEMARK 3,35 mill. MØRE OG ROMSDAL ROGALAND 2,17 mill. NORDLAND SOGN OG FJORDANE 1.02 mill. OPPLAND OSLO BUSKERUD 0.55 mill. ØSTFOLD **VEST-AGDER** 0,43 mill. ROGALAND VESTFOLD 0,29 mill. SOGN OG FJORDANE SVALBARD ØSTFOLD 0,27 mill. TELEMARK HEDMARK 0,08 mill. TROMS AUST-AGDER 0,02 mill. TRØNDELAG OPPLAND 0.01 mill. VEST-AGDER 0,0 mrd. 0,1 mrd. 0,2 mrd. 0,3 mrd. 0,4 mrd. 0,5 mrd.

Ripple efects of Stockfish and Saltfish business

779,17 mill.

Purchase by County



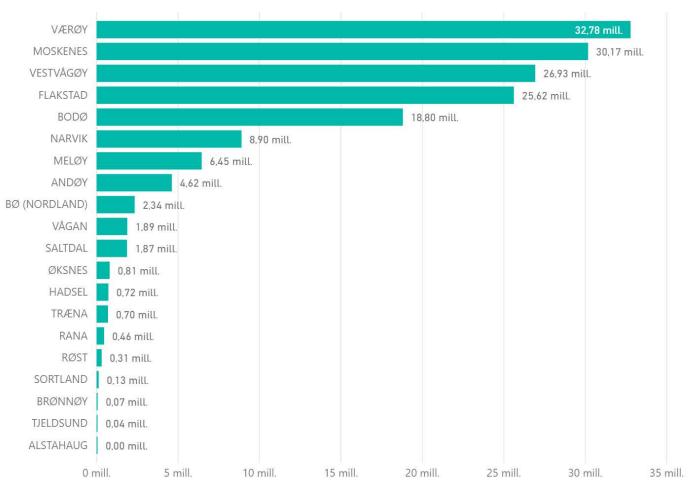
Fylke

- AKERSHUS
- AUST-AGDER
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- MØRE OG ROMSDAL
- NORDLAND
- OPPLAND
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- STFOLD
- ROGALAND
- SOGN OG FJORDANE
- SVALBARD
- TELEMARK
- TROMS
- TRØNDELAG
- VEST-AGDER

Ripple efects of Stockfish and Saltfish business

163,63 mill.

Purchase by Munincipality





Fylke

AKERSHUS
AUST-AGDER

- BUSKERUD
- FINNMARK
- HEDMARK
- HORDALAND
- JAN MAYEN
- MØRE OG ROMSDAL
- NORDLAND
- OPPLAND
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- ROGALAND
- SOGN OG FJORDANE
- SVALBARD
- TELEMARK
- TROM
- TROMS
- 🔲 TRØNDELAG
- VEST-AGDER
- MI VECTENIN

Ringvirkninger i Tørr- og Saltfisknæringen

0,1bn

0,2bn

779,17M

TS_Innkjøp by Næringshovedgruppe beskrivelse and Aktivitet

Aktivitet Saltfisk Tørrfisk

V

Engroshandel med nærings- og nyt	
Bearbeiding og konservering av fis	116,61M
Engroshandel med spesialisert vare	
Produksjon, overføring og distribus	
Engroshandel med andre maskiner	1
Annen finansieringsvirksomhet	
Produksjon av plastprodukter	1
Fiske og fangst	
Andre tjenester tilknyttet transport	
Offentlig administrasjon og forvalt	1
Godstransport på vei, herunder flyt	
Forsikring	
Oppføring av bygninger	
Sjøfart og kysttrafikk med gods	i i i
Riving og grunnarbeid	l.
Elektrisk installasjonsarbeid, VVS-ar	
Produksjon av andre spesialmaskiner	
Produksjon av andre næringsmidler	C.
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0,0bn

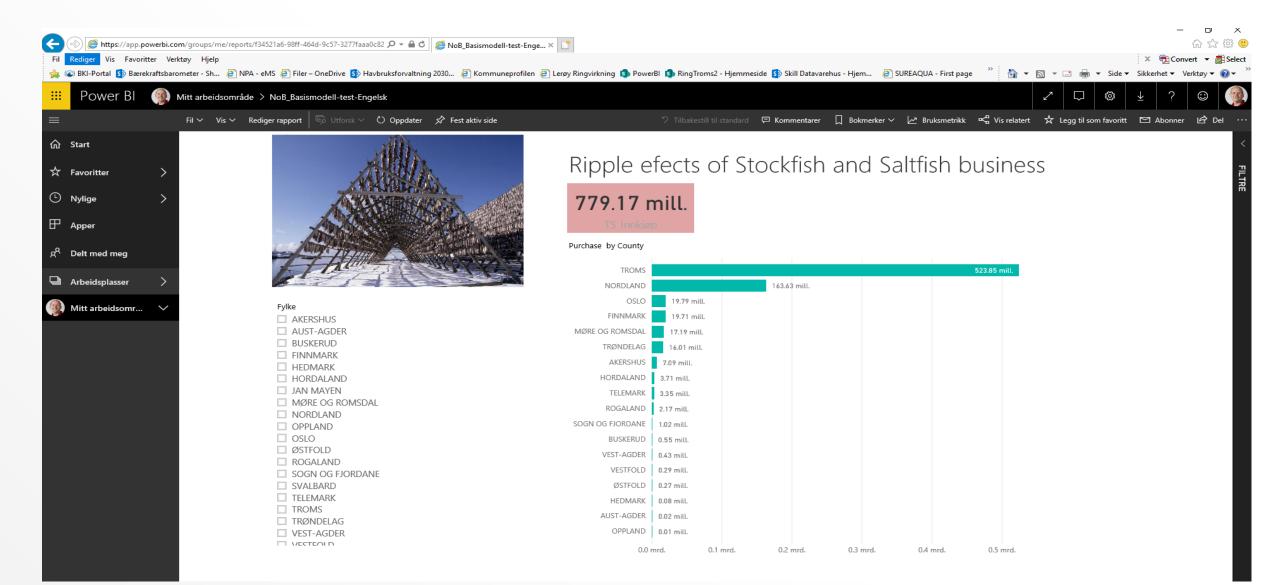
24	40,14M	267,20M	
116,61M			
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0,3bn

0,4bn

0,5bn

Dynamic Report on WEB – Public Access



Summary - preliminary results

- We have built a powerBI model that is adapted to the stockfish and salt fish industry
- We estimate that the stockfish producers, through their fish purchases, indirectly employed 1,304 fishermen in 2018. It was purchased from 1,309 vessels 85% of employment was on vessels less than 15 meters in length
- The Stockfish industry is very important for many small coastal vessels, which have limited mobility and often deliver 100% of their catch at one site

